



Clean Harbors Environmental Services, Inc.  
221 Sutton St  
North Andover, MA 01845  
www.cleanharbors.com

June 8, 2022

Attn: Ms. Theresa Peznola  
Town of Andover  
36 Bartlet Street  
Andover, MA 01810

For booming of the Merrimac River and trash collection and disposal.

Quote #4018024

Dear Ms. Peznola:

Thank you for considering Clean Harbors Environmental Services, Inc. for your environmental service needs. We provide a broad range of environmental services including hazardous and non-hazardous waste transportation and disposal, laboratory chemical packing, emergency response, field services and industrial maintenance. We are pleased to provide this proposal based on the scope of work outlined below.

We offer our clients a broad spectrum of environmental services and the ability to dispose of hazardous material at or through a Clean Harbors' owned and operated facility. In addition to managing your waste streams, a Clean Harbors' professional can assist you with:

- Waste Transportation & Disposal
- Laboratory Chemical Packing
- Field Services
- 24-Hour Environmental Emergency Response
- Industrial Services
- InSite Services

I look forward to servicing your environmental needs. When you are ready to place an order, please contact our Customer Service group at 800.444.4244. If you have any questions or need further assistance, you may reach me at the number below.

Sincerely,

Patrick McGrath  
Field Operations Manager  
Phone: 978.685.2121  
mcgrath.patrickj@cleanharbors.com



## QUOTE CONDITIONS

The proposal is based on the following assumptions and site conditions. Any work which falls outside of the assumptions will constitute work beyond the intended scope and be completed upon mutually satisfactory terms.

This quote outlines the following process:

Clean Harbors will boom off the Merrimack river as directed to help collect downstream floating trash. Two different booms will be deployed in spots as directed by the town of Andover.

Task 1: One foreman to tow a boat trailer, and a second foreman to tow a boom trailer, and two field technicians. The four will deploy the boom in desired location, and angle one side toward shore to hopefully encourage the trash to deflect to the shore for easy collection. Included in the fixed price is the price for the purchase of the two pieces of containment boom needed. \$1200 per piece.

Task 2: Itemized task with an estimated quantity for collecting the trash and bagging the trash. This will be planned to be done from shoreline as trash should be deflected toward shore by the containment boom, eliminating the unnecessary cost and risk of using a boat. All trash will be drummed and any path waste (needles) will be appropriately packaged for disposal. Pricing presented for this task is estimated and will ultimately be determined by what and how many supplies are used, along with hours to complete the cleanups during visits.

Task 3: Task is for removal of the containment boom at the end of the project. Should not need a boat for this--should be able to pull the boom to one shore side by hand. Boom can then be folded together and tied and brought to wherever the Town decides.

Task 4: Task four is for the Transportation and Disposal of any waste generated. Included is pricing for the trash collected as well as any path waste collects.

Rates have been adjusted to reflect prevailing wage requirements.



**QUOTE SUMMARY**

Description	Estimated Amount
TASK 1: BOOM DEPLOYMENT	\$5,647.00
TASK 2: TRASH COLLECTION	\$1,908.91
TASK 3: BOOM REMOVAL	\$2,300.00
TASK 4: WASTE TRANSPORTATION AND DISPOSAL**	Itemized Pricing Below
<b>Subtotal</b>	<b>\$9,855.91</b>
<b>Estimated Recovery Fee</b>	<b>\$2,513.26</b>
<b>ESTIMATED QUOTE TOTAL*</b>	<b>\$12,369.17</b>

\* Quote total is an estimate. Final billing will be based upon actual quantities of resources used and/or volumes of waste produced in performance of the quoted services.

\*\* Task quantities are not estimated. Final billing will be based upon actual quantities of resources used and/or volumes of waste produced in performance of the quoted services.



**TASK 1: BOOM DEPLOYMENT**

Amount	Description	Qty/UOM	Days
2	Field Technician	8 hour*	1
0	Field Technician Doubletime	0 hour	1
2	Field Technician Overtime	0 hour	1
2	Foreman	8 hour*	1
0	Foreman Doubletime	0 hour	1
2	Foreman Overtime	0 hour	1
4	Modified Level D (Tyvec, Gloves and Boots)	1 each	n/a
2	Pickup/Van/Car/Crew Cab	1 day	n/a
1	Power Workboat, Fast Response, 12-14ft	1 day	n/a
1	Spill Trailer	1 day	n/a
2	12 INCH CONTAINMENT BOOM	1 each	n/a

\*Includes portal-to-portal travel time

<b>TASK 1: TOTAL LABOR, EQUIPMENT, AND MATERIAL</b>	<b>\$5,647.00</b>
Estimated Recovery Fee	\$1,439.99
<b>Estimated total, including Fees</b>	<b>\$7,086.99</b>

**TASK 2: TRASH COLLECTION**

Amount	Description	Qty/UOM	Days	Unit Price	Extended Total
1	Field Technician	6 hour*	1	\$94.97	\$569.82
0	Field Technician Doubletime	0 hour	1	\$150.72	\$0.00
1	Field Technician Overtime	1 hour	1	\$125.26	\$125.26
1	Foreman	6 hour*	1	\$94.97	\$569.82
0	Foreman Doubletime	0 hour	1	\$150.72	\$0.00
1	Foreman Overtime	1 hour	1	\$125.26	\$125.26
2	Modified Level D (Tyvec, Gloves and Boots)	1 each	n/a	\$33.00	\$66.00
1	Pickup/Van/Car/Crew Cab	6 hour*	1	\$29.00	\$174.00
1	5 Gallon Biohazardous Medical Waste Mailback Kit	1 each	n/a	\$104.00	\$104.00
1	55 G / 205 L Steel Drum, Reconditioned 1A2/Y1.2/100	1 each	n/a	\$106.00	\$106.00



Amount	Description	Qty/UOM	Days	Unit Price	Extended Total
	(17-H)				
1	Misc. Handtools	1 day	n/a	\$53.00	\$53.00
5	Poly Bags, 6mil, per Bag	1 each	n/a	\$3.15	\$15.75
				<b>Total</b>	<b>\$1,908.91</b>

\*Includes portal-to-portal travel time

<b>TASK 2: TOTAL ESTIMATE</b>	<b>\$1,908.91</b>
Estimated Recovery Fee	\$486.77
<b>Estimated total, including Fees</b>	<b>\$2,395.68</b>

**TASK 3: BOOM REMOVAL**

<b>TASK 3: TOTAL LABOR, EQUIPMENT, AND MATERIAL</b>	<b>\$2,300.00</b>
Estimated Recovery Fee	\$586.50
<b>Estimated total, including Fees</b>	<b>\$2,886.50</b>

**TASK 4: WASTE TRANSPORTATION AND DISPOSAL**

Description	UOM	Unit Price
Equipment Operator	hour	\$102.91
Equipment Operator, Double Time	hour	\$157.99
Equipment Operator, Overtime	hour	\$132.83
Stake Body/Utility Truck	hour	\$40.00

**DISPOSAL**

Profile/Waste Code	Waste Description	UOM	Price
CNO	NON HAZARDOUS SOLID	55 gallon drum	\$162.00
D20	REGULATED MEDICAL WASTE	5 gallon pail	\$105.00



**WASTE CLASSIFICATIONS SPECIFICATIONS**

Waste Code	Description
CNO	<p><b>Non Hazardous Solid</b></p> <p>Non-pourable at 70°F            No free liquid            Must be able to pass (paint filter/penetration) tests            Must be able to be landfilled            Biodegrade-able absorbents will be stabilized prior to land            No herbicide, pesticides, or cyanides            Source of PCB &lt; 50 ppm  <b>PRIMARY DISPOSAL METHOD: NON HAZARDOUS LANDFILL</b>            *****            No Free Liquid            Non-hazardous            Biodegrade-able absorbents will be stabilized prior to land            No PCB            pH – 2.1 to 12.4  <b>PRIMARY DISPOSAL METHOD: NON HAZARDOUS LANDFARM</b></p>
D20	<p><b>Regulated Medical Waste</b></p> <p>Must not contain RCRA hazardous wastes            Maximum weight 55 pounds per cardboard container            Less than 3 gallons free liquid            Must not contain complete human remains            Inner container must be puncture-proof            if sharps are present            Package to Clean Harbors Medical Waste Packaging Guidelines  <b>PRIMARY DISPOSAL METHOD: INCINERATION/AUTOCLAVE</b></p>

**GENERAL CONDITIONS**

- Except where superseded by an existing services agreement the following terms and conditions apply to this quoted business.
- The customer hereby acknowledges that the estimated cost is based upon a preliminary appraisal by a Clean Harbors Representative, and that the amount invoiced by Clean Harbors will be based upon labor and materials actually expended in performing the scope of work. Any changes in the scope will be billed on a time and materials basis.
- Clean Harbors guarantees to hold these prices firm for 30 days.
- Terms: Net 30 Days



## GENERAL CONDITIONS

- For work to begin we ask that you acknowledge the quotation with a signature and provide the appropriate purchase order number. Where modifications to the scope of services become necessary, Clean Harbors will notify the customer promptly and obtain customer authorization for such modifications and a revised contract price will be established in order to finish the project.
- This proposal is contingent on the customer providing full and complete access to the site. Customer represents and warrants to Clean Harbors that the customer has the legal right, title and interest necessary to provide access to the site. In addition, customer warrants that it has supplied Clean Harbors complete and accurate information regarding the site, subsurface conditions, utility locations, site ownership, hazardous materials or wastes and other substances or hazards likely to be present and any other reports, documentation or information concerning the scope of work.
- Disposal will be managed within the Clean Harbors Network of Approved Facilities.
- Local, state and federal fees/taxes applying to the generating location/receiving facilities are not included in disposal pricing and will be added to each invoice as applicable.
- Materials subject to additional charges if they do not conform to the listed specifications.
- Electronically submitted profiles will be approved at no charge. Paper profiles will be charged at \$75.00 each.
- Clean Harbors supports many invoice delivery options (E-mail, Electronic Invoicing, EDI, Etc.). Pricing is based on Clean Harbors' standard invoice delivery method of E-mail. If another delivery method is required there could be an additional service fee per invoice. Any alternate delivery methods must be reviewed and approved by Clean Harbors prior to acceptance and implementation.
- A variable Recovery Fee (that fluctuates with the DOE national average diesel price), currently at 23.5%, will be applied to the total invoice. For more information regarding our recovery fee calculation please go to: [www.cleanharbors.com/contact-us/customer-resources](http://www.cleanharbors.com/contact-us/customer-resources).
- Pickups that require same day or next day service may be subject to additional charges.
- Pickups cancelled within 72 hours of scheduling will be subject to cancellation charges.
- Transportation charges to the final disposal facility will be charged in addition to local transportation to our truck to truck hub/local facility and will vary with logistics and routing.
- Time over eight (8) hours in the normal workday and all day Saturday is considered overtime and will be billed at 1.5 times the applicable straight time rate for all billable personnel unless otherwise quoted. Sunday and Holidays are considered premium time and will be billed at 2.0 times the applicable straight time rate for all billable personnel unless otherwise quoted.
- This proposal is submitted contingent upon the right to negotiate mutually acceptable contract terms and conditions, which are reflective of the work contemplated, and an equitable distribution of the risks involved therein. In the event that such agreement cannot be reached, Clean Harbors reserves the right to decline to enter into such an agreement without prejudice or penalty.
- In the event that legal or other action is required to collect unpaid invoice balances, Customer agrees to pay all costs of collection, including reasonable attorneys' fees, and agrees to the jurisdiction of the Commonwealth of Massachusetts.



**GENERAL CONDITIONS**

- The USEPA implemented the E-manifest system in June 2018 and charges the receiving TSDF a fee per manifest that is subject to change at USEPA’s discretion. Clean Harbors currently charges \$20 per manifest to cover this cost on every invoice. This charge is subject to change if USEPA applies increased charges in the future.
- Unless specifically noted, these rates are not valid where Prevailing Wages and / or certified payroll apply. Any Prevailing Wage rates will be quoted on a case-by-case basis.
- Customer will be responsible for providing water on site. If not provided, additional charges will apply.

**ACKNOWLEDGEMENT**

Your signature below indicates your acceptance of the pricing and terms detailed in the quote above.

Thank you for the opportunity to be of service.

Theresa Perrola 6/9/22

Signature PO# Date

Theresa Perrola

Print Name

Quote # 4018024