



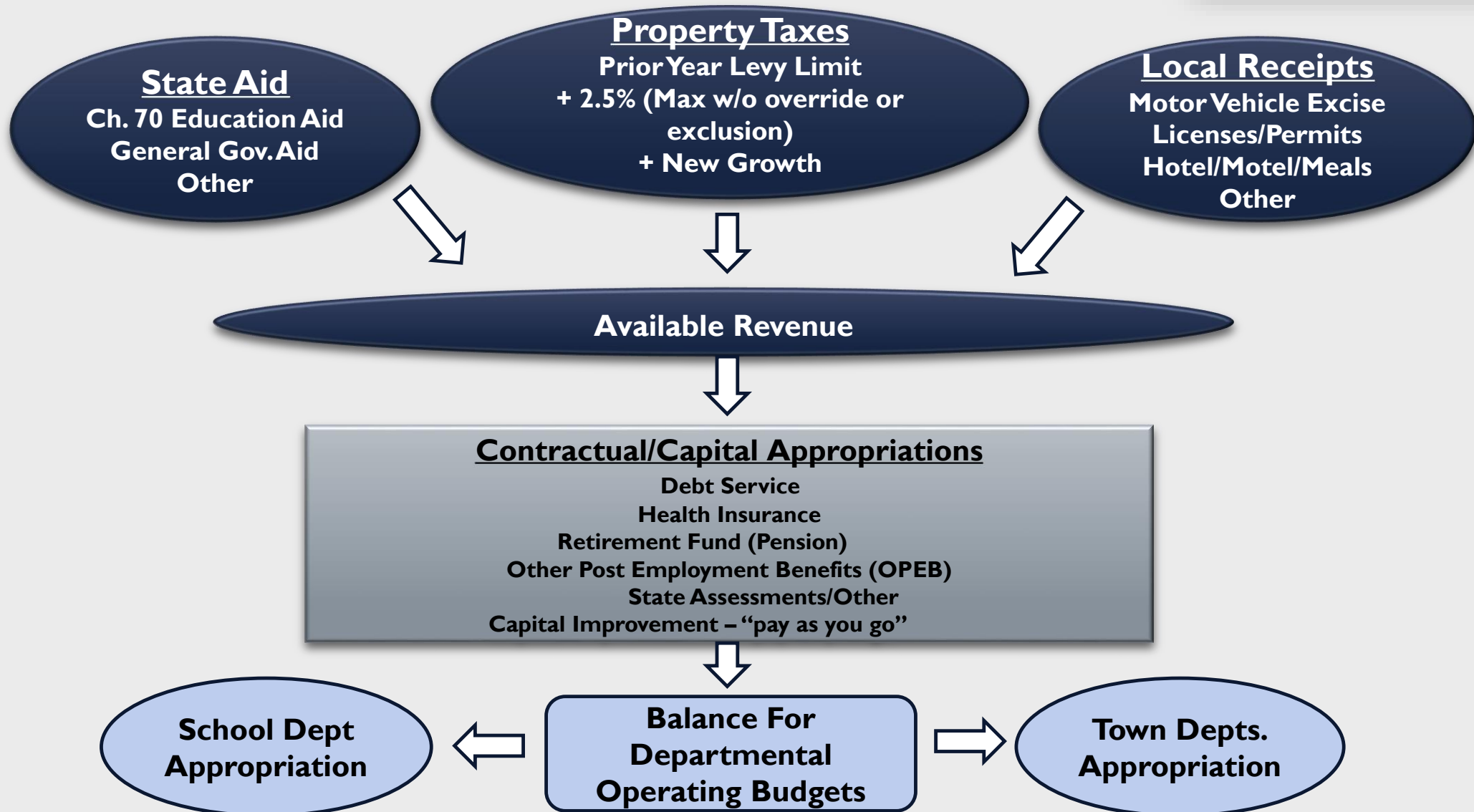
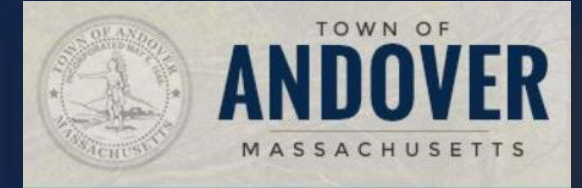
TOWN OF ANDOVER TRI-BOARD

Andrew P. Flanagan, Town Manager

December 5, 2018

TOWN OF ANDOVER BUDGET MODEL

(EXCLUDING WATER/SEWER/OFFSET LOCAL RECEIPTS)



FIVE YEAR FINANCIAL FORECAST



- Based on a series of assumptions and schedules
- Dynamic document
- Tool to establish predictability and identify structural impacts
- Framework to sustain competitive and responsive community services

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TOWN OF ANDOVER
Long Range Projection FY2018-FY2022

	FY 2016 FISCAL	FY 2017	Dollar Change	Percent Change	FY 2018	Dollar Change	Percent Change	FY 2019	Dollar Change	Percent Change	FY 2020	Dollar Change	Percent Change	FY 2021	Dollar Change	Percent Change	FY 2022	Dollar Change	Percent Change
I. REVENUES																			
A. Property Taxes																			
Prior Year Levy	119,197,140	134,999,132	15,801,992	13.25%	130,121,035	5,724,904	4.35%	136,229,879	6,108,844	4.69%	141,499,399	5,269,520	3.86%	147,043,921	5,544,522	3.92%	152,761,917	5,717,996	3.94%
2.12% Increase	2,394,929	3,124,904	729,975	30.48%	3,289,238	143,123	4.35%	3,432,362	143,124	4.35%	3,575,486	143,124	4.02%	3,718,610	143,124	3.92%	3,861,734	143,124	3.75%
New Growth	2,394,929	2,800,000	405,071	16.91%	2,029,790	(365,209)	(18.00%)	2,029,790	0	0.00%	2,029,790	0	0.00%	2,029,790	0	0.00%	2,029,790	0	0.00%
Unleaded Gas/Low Capacity	(1,852,711)	(974,123)	878,588	-47.46%	(920,000)	878,588	-95.26%	(920,000)	878,588	-95.26%	(920,000)	878,588	-95.26%	(920,000)	878,588	-95.26%	(920,000)	878,588	-95.26%
Camp/Coll Service	4,329,485	2,597,424	(1,732,061)	-39.78%	4,329,485	0	0.00%	4,329,485	0	0.00%	4,329,485	0	0.00%	4,329,485	0	0.00%	4,329,485	0	0.00%
Total Property Taxes	120,968,843	139,444,549	18,475,706	15.28%	135,639,310	6,420,997	4.83%	143,979,153	8,349,838	6.15%	149,357,360	5,378,206	3.73%	154,812,807	5,455,446	3.63%	160,269,921	5,457,114	3.58%
B. State Aid	12,710,343	12,764,888	54,545	0.43%	11,740,176	(9,883,134)	-84.64%	11,833,884	93,708	0.79%	11,848,329	14,445	0.12%	12,094,125	245,796	2.07%	12,339,921	245,796	2.07%
C. Local Revenues	1,548,000	1,587,428	39,428	2.55%	1,547,100	(899)	-0.06%	1,547,100	0	0.00%	1,547,100	0	0.00%	1,547,100	0	0.00%	1,547,100	0	0.00%
D. Fee Cash for GP & Articles	4,883,000	3,783,000	(1,100,000)	-22.53%	-	(3,783,000)	-100.00%	-	0	0.00%	-	0	0.00%	-	0	0.00%	-	0	0.00%
E. Other Revenues - Interest, Cable, Bond Prem	2,022,189	2,121,004	98,815	4.90%	2,022,189	0	0.00%	2,022,189	0	0.00%	2,022,189	0	0.00%	2,022,189	0	0.00%	2,022,189	0	0.00%
TOTAL REVENUES	127,189,371	156,939,868	29,750,497	23.39%	153,409,675	1,770,365	1.15%	157,849,132	4,439,457	2.89%	163,357,954	5,508,822	3.49%	168,967,031	5,609,077	3.38%	174,659,942	5,691,911	3.34%
II. APPROPRIATIONS - Debt Obligations/Capital																			
A. Capital & Debt Service																			
Non-Camp/Coll Service	5,330,400	5,653,920	323,520	6.07%	5,190,010	(140,390)	-2.69%	5,592,870	402,860	7.74%	5,994,320	401,450	7.18%	6,395,770	401,450	6.70%	6,797,220	401,450	6.28%
Camp/Coll Service	5,949,901	4,822,400	(1,127,501)	-18.94%	4,120,880	(1,829,021)	-44.25%	2,594,400	(1,525,480)	-58.83%	1,068,800	(1,525,480)	-100.00%	0	(1,068,800)	-100.00%	0	(1,068,800)	-100.00%
Camp/Coll Outlay	2,450,000	2,450,000	0	0.00%	2,450,000	0	0.00%	2,450,000	0	0.00%	2,450,000	0	0.00%	2,450,000	0	0.00%	2,450,000	0	0.00%
Total General Fund Capital	13,730,301	12,926,320	(803,981)	-5.86%	11,760,890	(1,969,410)	-16.72%	8,137,270	(3,623,620)	-44.40%	5,513,620	(2,623,650)	-32.22%	2,935,770	(2,587,850)	-46.75%	3,339,220	(2,587,850)	-77.22%
B. Obligations - Bond Costs																			
Refunding	7,948,015	8,868,835	920,820	11.59%	8,913,240	64,405	0.73%	10,494,885	1,581,645	17.64%	11,811,021	1,316,136	12.84%	13,127,157	1,316,136	11.14%	14,443,293	1,316,136	10.00%
Insurance/Workers Comp	722,853	722,853	0	0.00%	722,853	0	0.00%	722,853	0	0.00%	722,853	0	0.00%	722,853	0	0.00%	722,853	0	0.00%
Unemployment Compensation	180,000	180,000	0	0.00%	180,000	0	0.00%	180,000	0	0.00%	180,000	0	0.00%	180,000	0	0.00%	180,000	0	0.00%
Health Insurance	11,058,416	11,058,416	0	0.00%	11,058,416	0	0.00%	11,058,416	0	0.00%	11,058,416	0	0.00%	11,058,416	0	0.00%	11,058,416	0	0.00%
CRS	800,000	1,127,072	327,072	40.89%	1,376,400	249,328	17.99%	1,738,000	361,600	20.80%	2,100,000	362,000	17.20%	2,462,000	362,000	17.20%	2,824,000	362,000	14.70%
Total General Fund Obligations	42,129,229	43,917,024	1,787,795	4.24%	42,936,399	807,370	1.90%	47,986,134	5,049,735	11.99%	53,035,880	5,049,746	10.53%	58,085,626	5,049,746	9.52%	63,135,449	5,049,746	8.70%
C. State Assessments	917,123	803,883	(113,240)	-12.35%	816,572	(100,611)	-12.35%	715,000	(91,572)	-12.35%	613,428	(101,572)	-14.24%	511,286	(102,142)	-16.66%	409,144	(102,142)	-19.78%
D. Other Aid - Assistance to Libraries	46,140	45,355	(785)	-1.70%	45,355	0	0.00%	45,355	0	0.00%	45,355	0	0.00%	45,355	0	0.00%	45,355	0	0.00%
E. Technical School Assessments	910,000	910,000	0	0.00%	910,000	0	0.00%	910,000	0	0.00%	910,000	0	0.00%	910,000	0	0.00%	910,000	0	0.00%
F. County Reserve	878,233	818,822	(59,411)	-6.77%	800,000	(78,822)	-9.75%	817,372	17,372	2.15%	834,000	16,628	2.00%	850,628	16,628	2.00%	867,256	16,628	2.00%
G. Unleaded Articles - From Taxation	142,280	150,007	7,727	5.43%	153,777	11,770	7.70%	157,320	3,543	2.29%	160,863	3,543	2.23%	164,406	3,543	2.15%	167,949	3,543	2.15%
H. Unleaded Articles - From Fee Cash	4,883,000	3,783,000	(1,100,000)	-22.53%	-	(3,783,000)	-100.00%	-	0	0.00%	-	0	0.00%	-	0	0.00%	-	0	0.00%
I. Other - Contingencies & Deficit	25,420	6,185	(19,235)	-75.63%	15,000	(10,425)	-69.50%	15,000	0	0.00%	15,000	0	0.00%	15,000	0	0.00%	15,000	0	0.00%
Total Debt Obligations/Capital	47,146,823	46,494,952	(651,871)	-1.38%	47,466,228	321,376	0.68%	50,422,927	2,956,699	6.23%	53,449,408	3,026,481	5.99%	56,476,881	2,927,473	5.48%	59,504,354	3,027,473	5.36%
III. APPROPRIATIONS - Town & School Operations																			
Town	27,328,200	28,437,289	1,109,089	4.06%	28,464,417	2,126,128	7.49%	29,550,814	1,086,397	3.82%	30,637,211	1,086,397	3.69%	31,723,608	1,086,397	3.56%	32,810,005	1,086,397	3.43%
School	13,989,991	16,229,222	2,239,231	16.00%	16,229,222	2,239,231	16.00%	16,229,222	2,239,231	16.00%	16,229,222	2,239,231	16.00%	16,229,222	2,239,231	16.00%	16,229,222	2,239,231	16.00%
Total Appropriations for Operations	41,318,191	44,666,511	3,348,320	8.10%	44,693,639	3,314,822	7.42%	45,780,036	3,218,217	7.15%	46,866,433	3,147,216	6.80%	47,952,830	3,086,212	6.56%	49,039,227	3,086,212	6.42%
TOTAL APPROPRIATIONS	88,465,014	91,161,473	2,696,459	3.05%	92,106,917	4,577,242	4.98%	103,629,168	12,667,133	12.23%	110,324,283	6,717,847	6.49%	116,999,661	6,672,783	5.73%	123,678,169	6,672,783	5.73%
BALANCE	(10)	0	10	100.00%	0	10	100.00%	0	0	0.00%	0	0	0.00%	0	0	0.00%	0	0	0.00%

BUDGET CALENDAR



FY 2018

July 1, 2018

FY 2019

May, 2018
2018 Annual Town
Meeting
Votes FY2019
Appropriations

September, 2018

Tax Summit

October, 2018

FY2020-FY2024
CIP
Released

November, 2018

New Growth and
Free Cash Certified
for 7/1/17 – 6/30/18

Nov/Dec, 2018

FY2019 BOS
Tax Classification
Hearing
(Funds
appropriations from
2018 ATM)

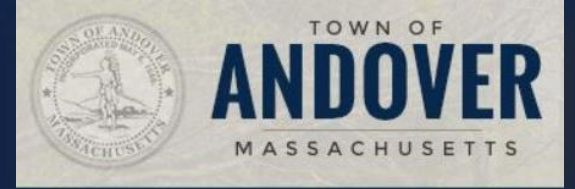
FY2019 Budget

FY2020 Budget Planning

FY2020 REVENUE PROJECTIONS

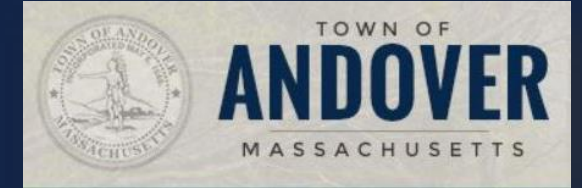


FY20 REVENUE ASSUMPTIONS



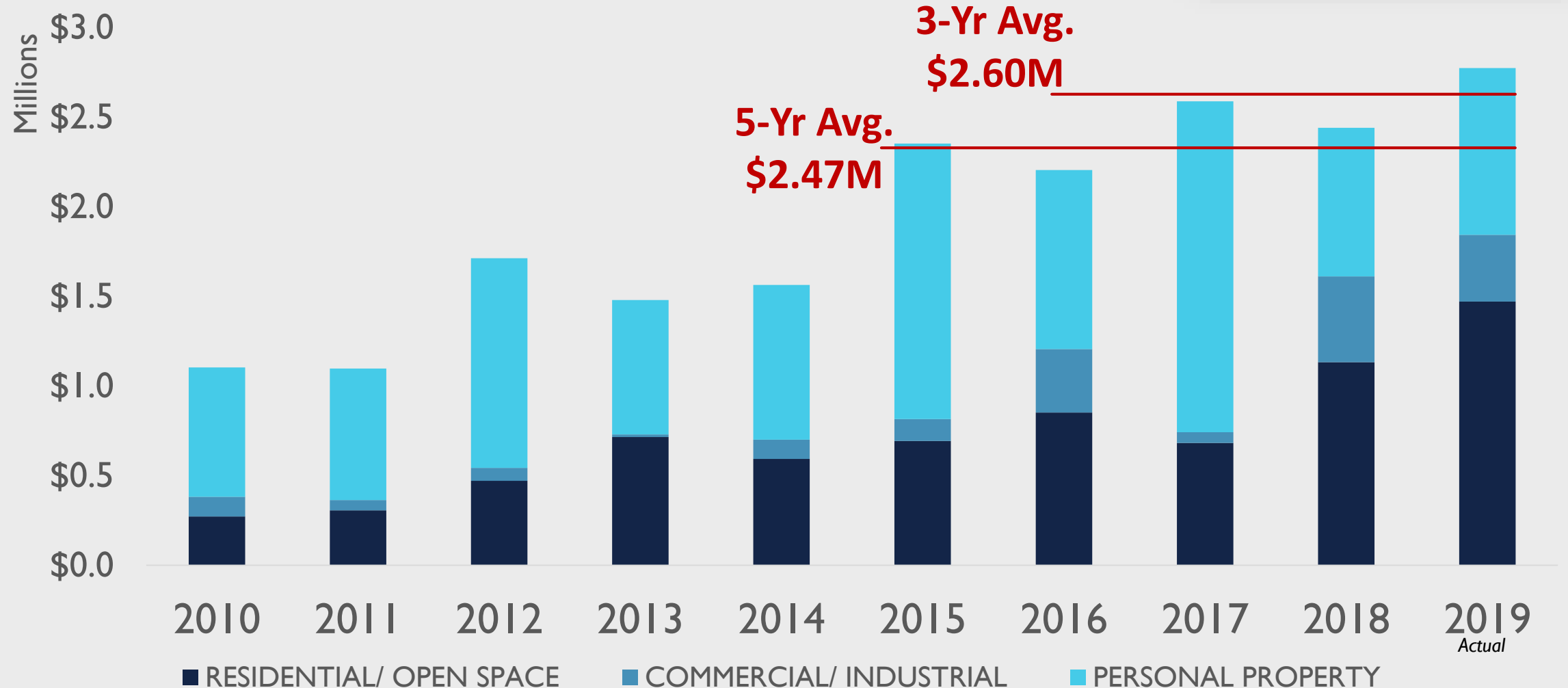
- Property Taxes
 - 2.5% Levy Increase
 - New Growth – 5 Year Average (\$2,471,589)
 - \$300K Excess Levy Capacity (Per BoS Vote)
- State Aid
 - 2% Increase – Chapter 70
 - 2% Increase – Unrestricted General Government Aid
- Local Receipts
 - 5 Year Average (\$13,010,016)

FY20 TAX LEVY BREAKDOWN

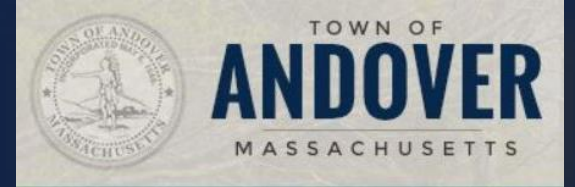


	FY2019	FY2020		FY19-FY20	FY19-FY20
TAX REVENUE	Projections	Projections		\$ Change	% Change
Prior Year Levy Limit	\$136,417,582	\$142,600,950		+\$6,183,369	4.53%
Annual 2.5% Increase	\$3,410,440	\$3,565,024		+\$154,584	4.53%
New Growth	\$2,772,929	\$2,471,589		(\$301,340)	-10.87%
Unused Levy Capacity	(\$1,105,872)	(\$300,000)		(\$805,872)	-
Total Tax Levy	\$145,397,974	\$152,120,552		+\$6,722,578	4.62%
Addtl. Taxes - Debt Exclusion	\$3,902,896	\$3,782,989		(\$119,907)	(3.07%)

NEW GROWTH HISTORY



AVERAGE TAX BILL INCREASE

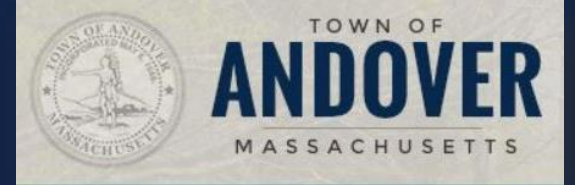


Year	Average Tax Bill Increase
FY2019	3.9% (Projected)
FY2018	4.6%
FY2017	2.5%
FY2016	3.4%
FY2015	3.5%
Five Year Average: 3.6%	
FY2014	4.7%
FY2013	2.3%
FY2012	4.1%
FY2011	3.3%
FY2010	2.6%
10 Year Average: 3.4%	

FY2020 BUDGET PROJECTION



FY20 BUDGET PROJECTION

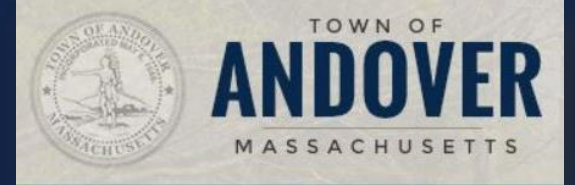


Property Taxes	\$152,120,552
State Aid	\$13,086,553
Local Receipts	\$13,010,016
Total Other Available Funds – Budget	\$2,151,641
Free Cash for Capital Improvements	\$3,000,000
Total Available Revenue	\$183,368,762
<i>Contractual/Capital Appropriations</i>	\$56,438,232
<i>School Increase at 3.50%</i>	\$85,398,531
<i>Town Increase at 2.50%</i>	\$41,600,081
<i>Potential Deficit Based on Existing Town and School Increases</i>	
(\$68,081)	

WHAT IS FUNDED BY YOUR TAX BILL?



WHAT IS FUNDED BY YOUR TAX BILL?



Description	Percent of Tax Bill	Average Single Family Annual Expenditure
School Department	48.3%	\$4,813
Health Insurance	11.9%	\$1,186
Public Safety	9.1%	\$907
DPW and Facilities	6.8%	\$678
Retirement	5.8%	\$578
General Government	4.8%	\$478
Non Exempt Debt	3.4%	\$339
Exempt Debt	2.7%	\$269
Capital Improvements (Cash)	1.9%	\$189
Library	1.7%	\$169
Community Services	1%	\$100
Other	2.7%	\$259

**Average Single Family Tax Bill
FY2019**

Assessed Value: \$653,104

\$9,973

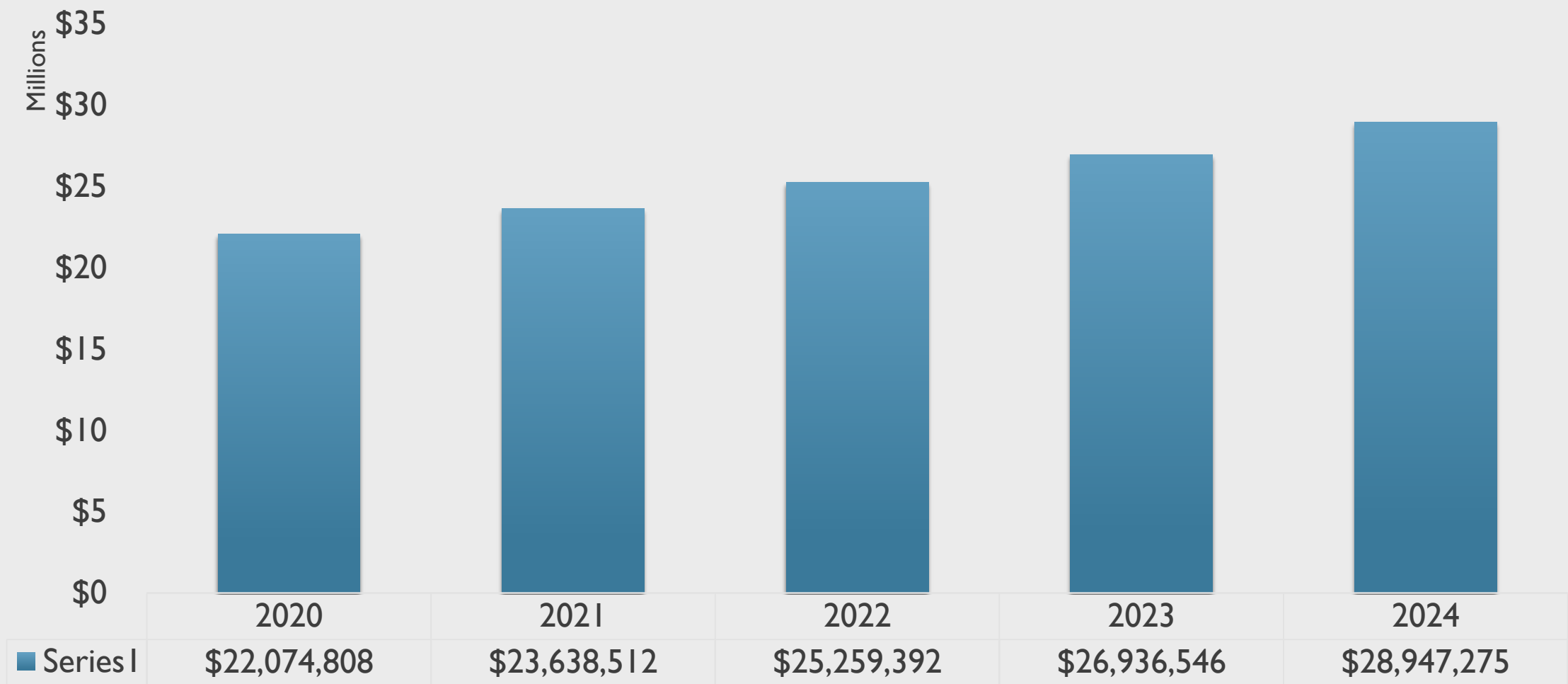
EMPLOYEE BENEFITS– 10 YEAR PROSPECTIVE



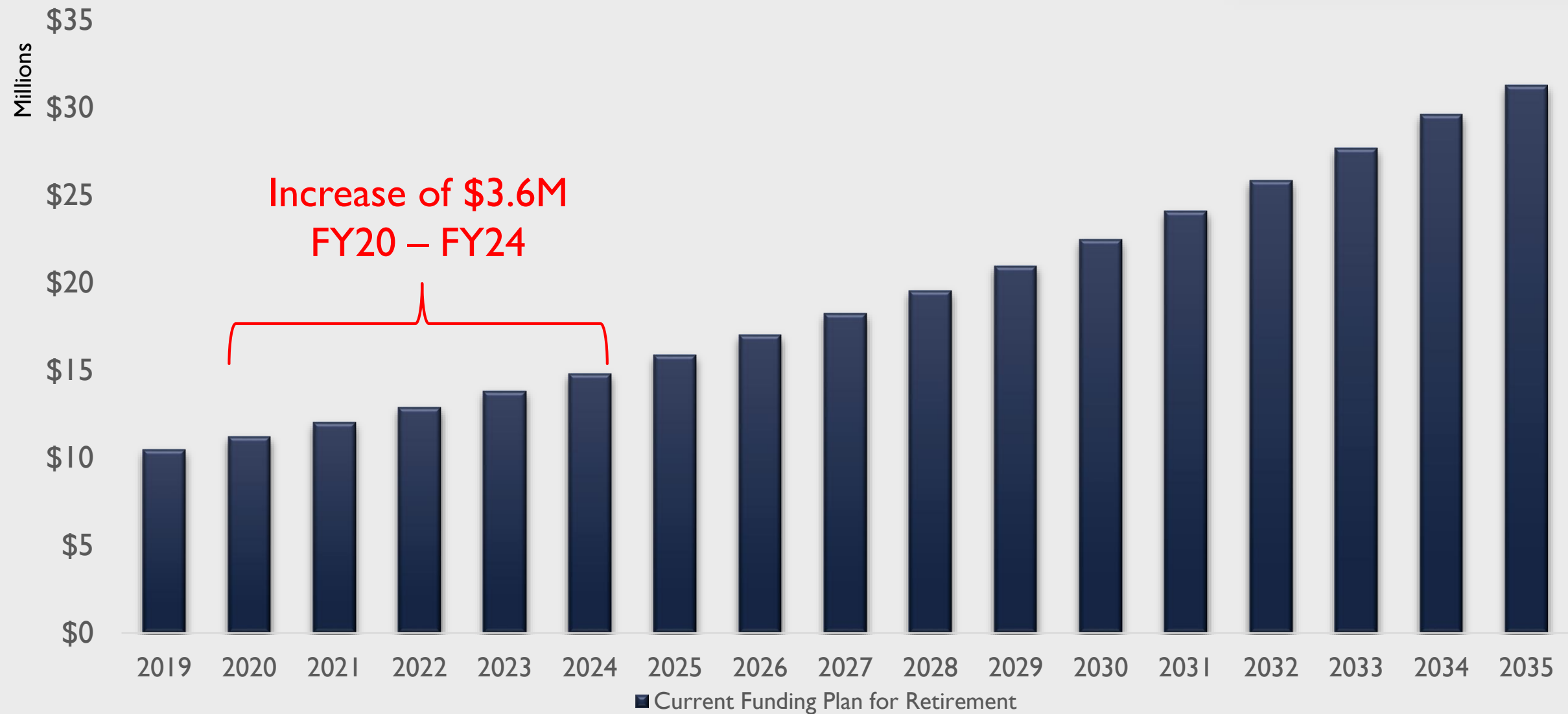
Year	Average Single Family Tax Bill	Percentage of Average Single Family Tax Bill		
		Health Insurance	Retirement	OPEB
FY2019	\$9,965	11.9%	5.8%	0.54%
FY2020	\$10,324	12.4%	6.0%	0.54%
FY2021	\$10,695	12.9%	6.3%	0.53%
FY2022	\$11,080	13.5%	6.5%	0.52%
FY2023	\$11,479	14.1%	6.7%	0.52%
FY2024	\$11,893	14.7%	7.0%	0.51%
FY2025	\$12,321	15.3%	7.3%	0.51%
FY2026	\$12,764	15.9%	7.5%	0.50%
FY2027	\$13,224	16.6%	7.8%	0.50%
FY2028	\$13,700	17.3%	8.1%	0.49%

The five year average (3.6%) tax increase was used to determine future tax bills

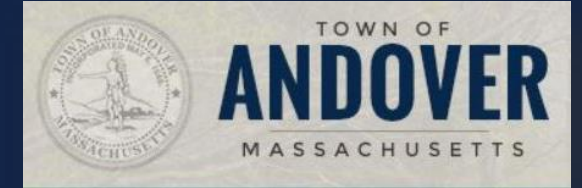
HEALTH INSURANCE



RETIREMENT FUNDING SCHEDULE

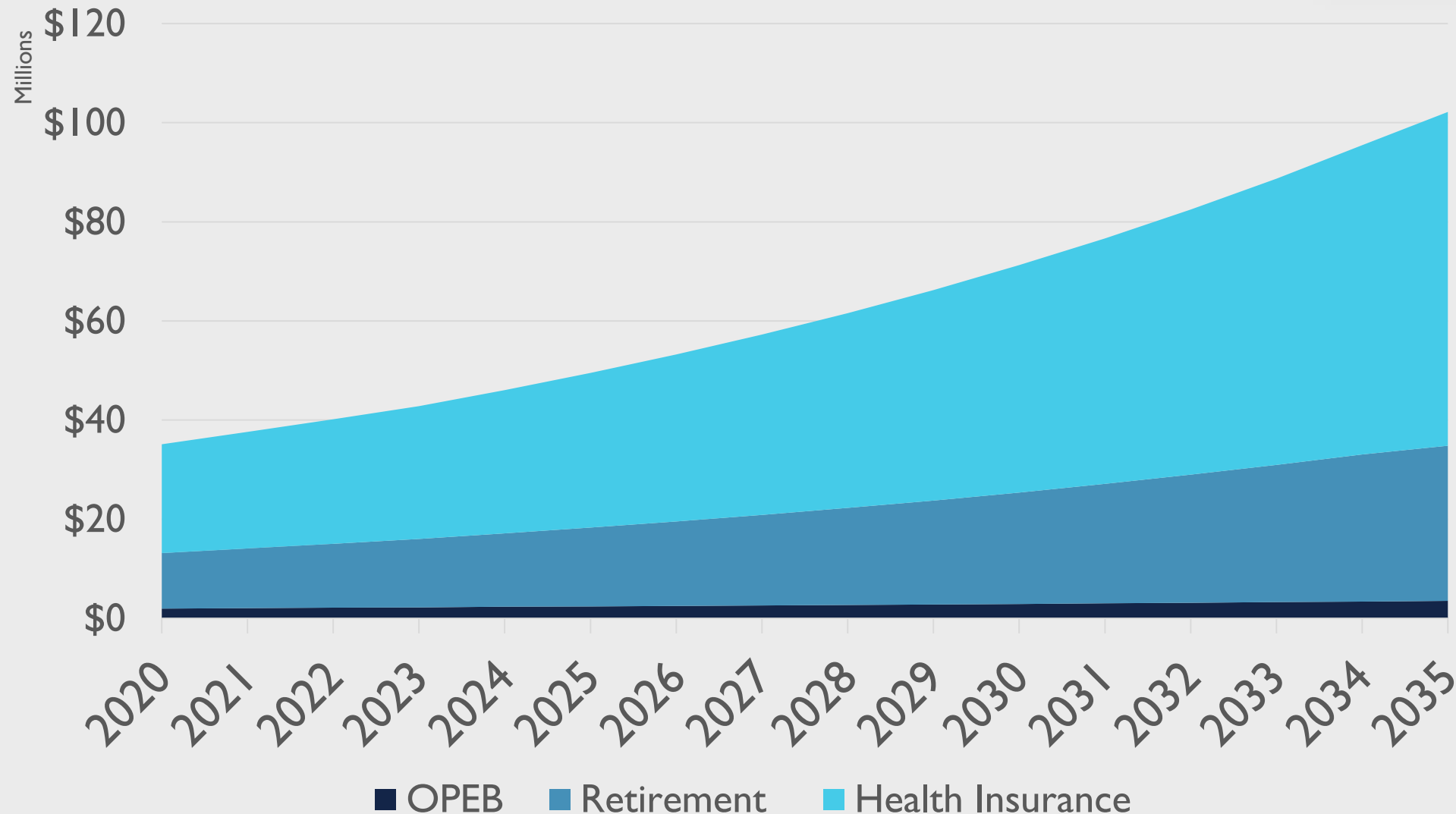
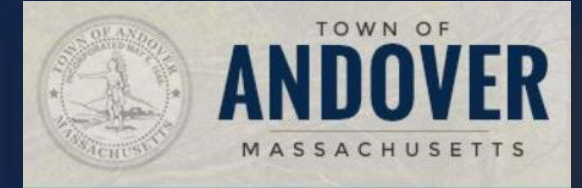


OTHER POST EMPLOYMENT BENEFITS (OPEB)



	General Fund OPEB Appropriation	<i>Savings from OPEB Reform</i>	Total OPEB Appropriation
FY 2020	\$1,060,622	\$906,194	\$1,966,816
FY 2021	\$1,083,812	\$978,690	\$2,062,502
FY 2022	\$1,107,530	\$1,056,985	\$2,164,515
FY 2023	\$1,135,218	\$1,109,834	\$2,210,798
FY 2024	\$1,163,599	\$1,165,326	\$2,328,925
FY 2025	\$1,192,689	\$1,223,592	\$2,416,281
FY 2026	\$1,222,506	\$1,284,772	\$2,507,278
FY 2027	\$1,253,069	\$1,349,010	\$2,602,079
FY 2028	\$1,284,395	\$1,416,461	\$2,700,856
FY 2029	\$1,316,505	\$1,487,284	\$2,803,789

PROJECTED OBLIGATIONS TO 2035



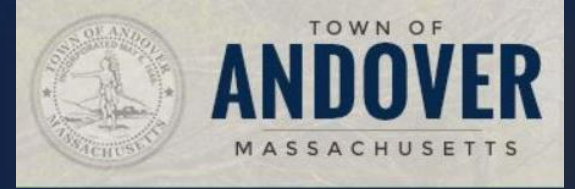
Obligations as a
Percentage of
Budget

FY20: 19.75%
FY21: 20.47%
FY22: 21.22%
FY23: 21.92%

CAPITAL IMPROVEMENT PROGRAM



ESTABLISHING A TARGET



Prior Non-Exempt Debt Service

+

New Non-Exempt Debt Service

+

General Fund Revenue

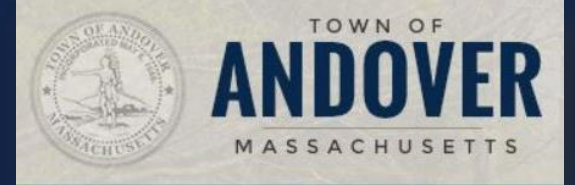
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Total Non-Exempt Plan

- Non-exempt target has been set at 5.72% of revenue. FY 2020 recommended CIP is balanced and supports investments in all functions of Town government

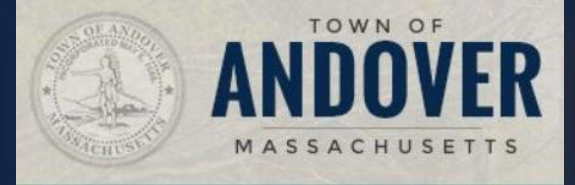
FY2020 CIP SUMMARY

FUNDING BY SOURCE



General Fund Revenue	\$3,963,698
General Fund Borrowing	\$13,605,000
Use of Free Cash	\$3,000,000
General Fund Exempt Borrowing	\$0
Special Dedicated Funds	\$1,777,599
Water and Sewer Enterprise Funds	\$4,885,000
<i>Total Recommendation</i>	<i>\$27,231,297</i>

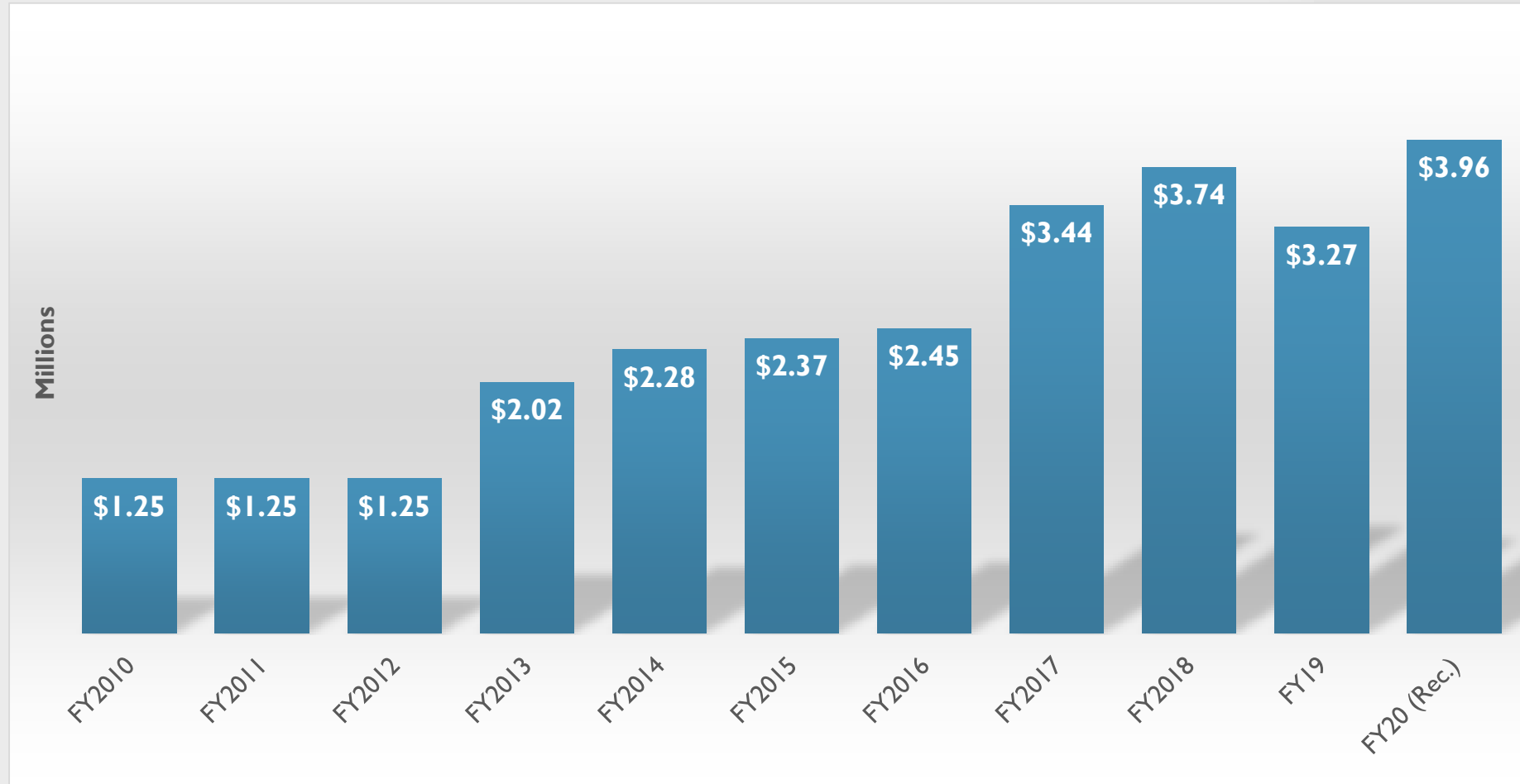
FUNDED FROM GENERAL FUND REVENUE



Total:
\$3,963,698

CDP-2	Software Upgrade	\$100,000
CDP-3	HMD Circulation and Street Design Implementation	\$50,000
CDP-7	Castle Heights ADA Project	\$15,000
CDP-10	Conservation Dog Park – Grant Match	\$25,000
CDP-11	Conservation Land Management	\$12,000
CDP-13	Merrimack River Reservation Access Design Plan	\$60,000
FIN-1	Munis Software	\$40,000
IT-1	Staff Device Refresh	\$504,598
IT-3	IT Platforms and Infrastructure	\$237,500
LIB-1	Library Circulation Desk Replacement	\$10,000
POL-1	Police Vehicle Replacement	\$195,000
DPW-2	Minor Sidewalk Repairs	\$200,000
DPW-7a	Public Works Vehicles – Small	\$200,000
DPW-28	Spring Grove Cemetery Improvements	\$20,000
FAC-1	Town Projects – Buildings	\$380,000
FAC-2	Town Projects – Mechanical & Electrical	\$280,000
FAC-3	Town and School Security Projects	\$100,000
FAC-4	Town Vehicle Replacement	\$123,000
FAC-5	Town Park and Playground Improvements	\$400,000
SCH-1	School Projects – All Schools	\$585,000
SCH-2	School Projects – By Building	\$426,600

FUNDED FROM GENERAL FUND REVENUE HISTORY



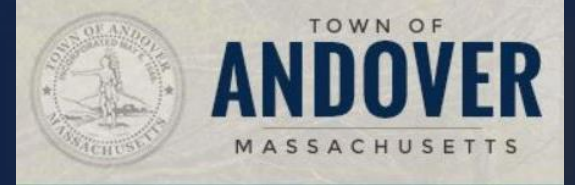
FREE CASH



Total:
\$3,000,000

CS-I	Center at Punchard – Design Services/Building Construction	\$2,000,000
TM-I	Ballardvale Fire Land Acquisition & Construction	\$1,000,000

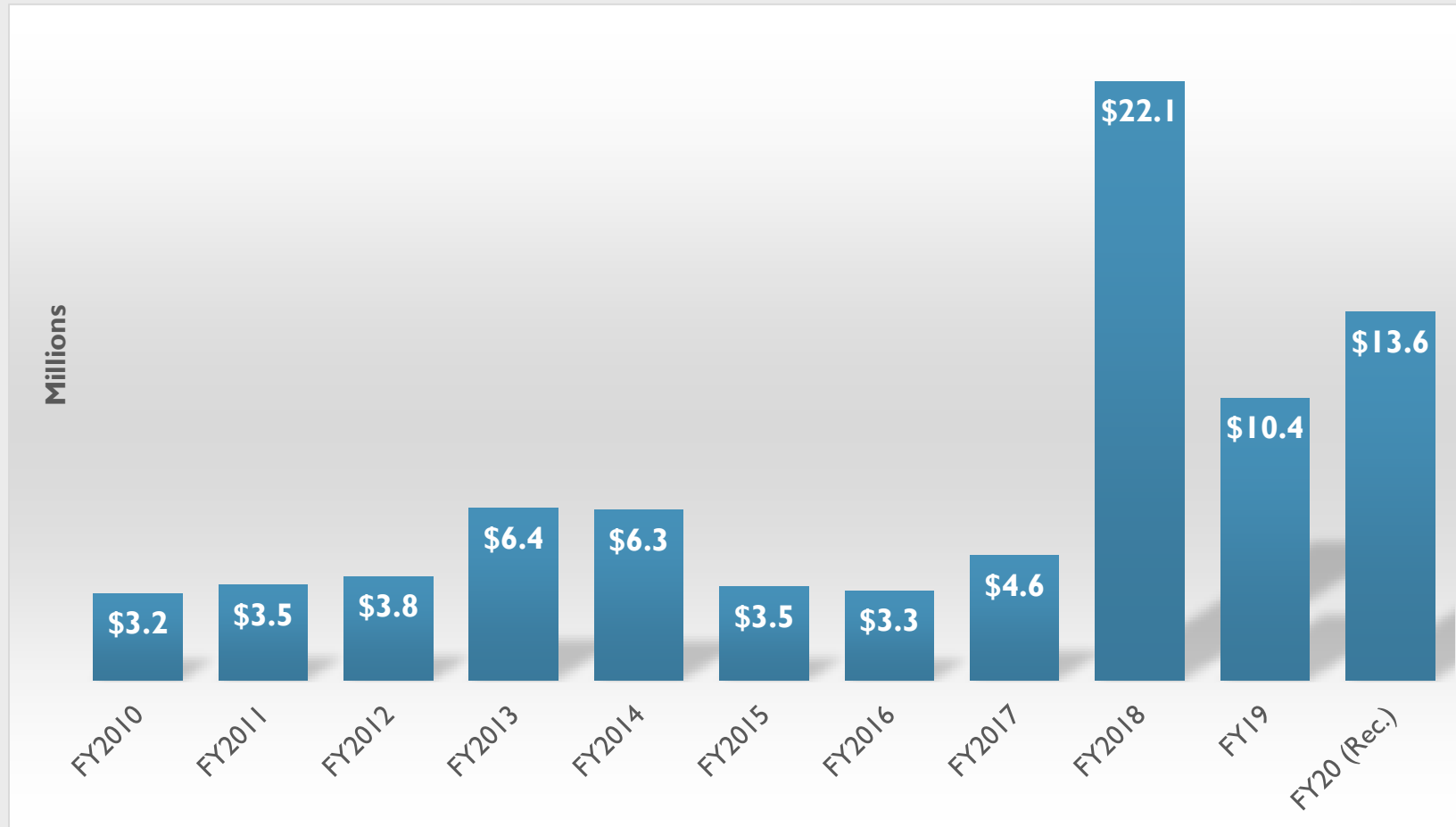
GENERAL FUND BORROWING



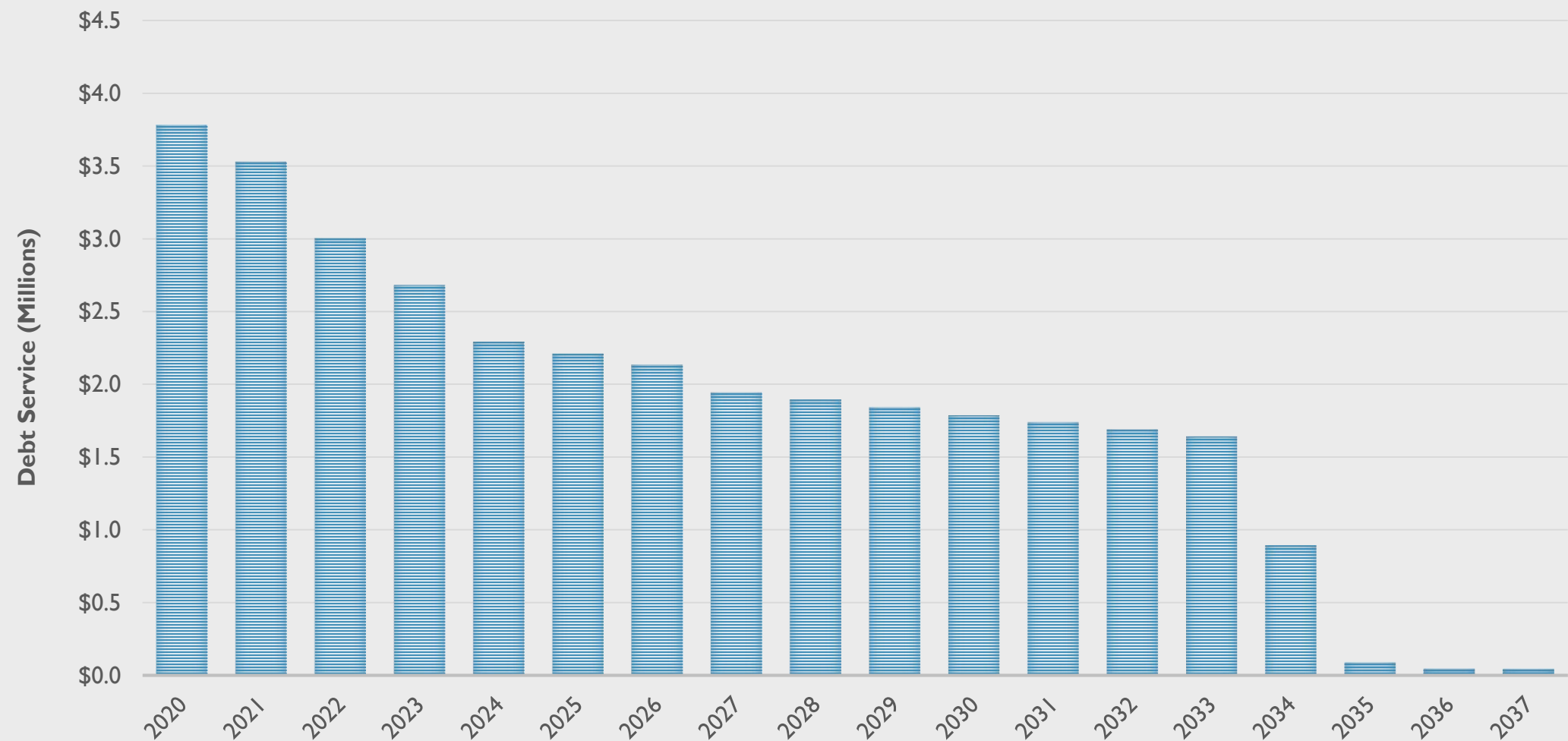
CS-1	Center at Punchard – Design Services/Building Construction	\$2,500,000
TM-1	Ballardvale Fire Station Land Acquisition & Construction	\$7,000,000
CDP-3	Parking and Hardscape Improvements Phase I	\$400,000
FR-1	Fire Apparatus Replacements	\$360,000
FR-2	Public Safety Microwave Communications System	\$300,000
FR-4	Fire Bi-Directional Amplifier System	\$175,000
DPW-7b	Public Works Vehicles – Large	\$380,000
DPW-9	Town Bridge Evaluation and Maintenance	\$500,000
FAC-6	Major Town Projects	\$650,000
FAC-7	Town and School Energy Initiatives	\$420,000
SCH-5	Major School Projects	\$920,000

Total:
\$13,605,000

GENERAL FUND BORROWING APPROPRIATION HISTORY



EXEMPT DEBT



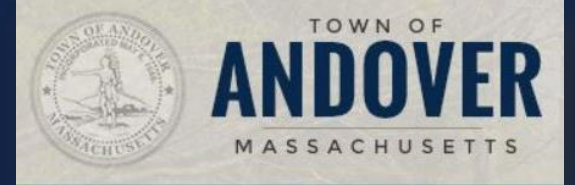
SPECIAL REVENUE FUNDS



Total:
\$1,777,599

PRK-1	Parking Vehicle Replacement (Parking Fund)	\$40,000
IT-2	Student Device Refresh (Cable Funds)	\$372,870
DPW-1	Annual Road Maintenance (Ch.90)	\$1,364,729

WATER AND SEWER ENTERPRISE FUNDS



DPW-12	Water & Sewer Vehicles (WER)	\$225,000
DPW-14	Water Main Replacement Projects (WEB)	\$4,000,000
DPW-16	WTP Parking Area Reconstruction (WER)	\$110,000
DPW-17	Hydrant Replacement Program (WER)	\$100,000
DPW-18	WTP GAC Replacement	\$450,000

Total:
\$4,885,000

MAJOR PROJECTS AND FUTURE CONSIDERATIONS



1. School Buildings & Site Improvements
2. Acceleration of Water Main Replacement Program
3. CIP Funding Mechanisms
 - Expanding Capacity within Limitations of Proposition 2 ½
 - Building Borrowing Capacity

CIP REVIEW AND APPROVAL PROCESS



October 31, 2018	Town Manager's Recommended FY20-FY24 CIP Released
November 19, 2018	Capital Improvement Program Public Hearing
December 5, 2018	Tri-Board Meeting; Capital Improvement Program Review
December 17, 2018	Board of Selectmen vote on FY20-FY24 Capital Improvement Program



~Rendering of the Proposed Renovations to the Senior Center at Punchard~

**TOWN MANAGER'S RECOMMENDED
CAPITAL IMPROVEMENT PROGRAM
FY2020 – FY2024**

**The complete
Town Manager's
Recommended
FY20-FY24 CIP
document is available on
the Town's website at
andoverma.gov**